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Hodder Stoughton General Division, United Kingdom, 2014. Paperback. Condition: New. Language: English . Brand New Book. SundayExplore factors that influence, both positively and negatively and discover how influencing is selling MondayUnderstand the power of personality and charisma and ensure you are putting the right message acrossTuesdayUse the Assertiveness Sentence technique to sound more confident in any situationWednesdayDiscover the three elements of communication and how to use them to build rapid, effective rapport with othersThursdayLearn to recognize the internal filters that...

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- Authored by Di McLanachan
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